

# REAL ESTATE SALESPERSON - CERTIFICATE OF ACCOMPLISHMENT

---

Plan Code: 4115

The courses listed in this program will qualify and prepare a student to take the written examination for a Real Estate Salesperson license. Upon successfully passing the examination, a license will be approved by the CalBRE. This license is required to conduct real estate activities while under the supervision of a licensed broker. For additional information regarding the Real Estate Salesperson license, refer to <http://www.dre.ca.gov>.

## Program Student Learning Outcomes

- Demonstrate a basic understanding of the language and theories of real estate sales in preparation for the real estate salesperson license.
- Identify the role and challenges that ethics, social responsibility, and diversity play within small organizations.

## Program Requirements

Code Number	Course Title	Units
<b>REQUIRED COURSES</b>		
REAL 78	Real Estate Economics	3
REAL 80	Real Estate Principles	3
REAL 81	Real Estate Practice	3
REAL 253	Property Management	3
<b>Total Units</b>		<b>12</b>